

The SRS Difference

As the global leader in post-closing management, SRS delivers.

Every Deal Is Unique

You never know which of hundreds of issues you might encounter after the close. Our 65 experts have the experience to handle anything that comes up. No one else comes close.

Questions for Your Shareholder Representative	SRS [®]	Others
QUANTIFIABLE RESULTS?	<p><input checked="" type="checkbox"/> YES \$453M for instance.</p> <p>We've contested hundreds of claims against escrow, returning to shareholders \$453M, or 69% of the amount initially claimed.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>There's a big difference between saying you can, and actually delivering.</p>
TOP LITIGATORS ON STAFF?	<p><input checked="" type="checkbox"/> YES</p> <p>SRS's team of 8 dispute management professionals includes three (3) attorneys who specialize in M&A. We have achieved favorable outcomes in dozens of cases.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>It's difficult to imagine being in the business without one.</p>
FORENSIC ACCOUNTING EXPERTISE?	<p><input checked="" type="checkbox"/> YES</p> <p>Our experts have over 40 years in the transactional dispute practices at top financial consulting firms. Working capital adjustments require forensic investigative skills, not merely review and confirmation capability.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>You need specialists. Accountants don't have the breadth necessary to manage complex post-closing issues.</p>
M&A TAX SPECIALIST?	<p><input checked="" type="checkbox"/> YES</p> <p>M&A tax issues are unique and often misunderstood. SRS has deep experience with 800 private company M&A deals.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>M&A tax experience is critical.</p>

The SRS Difference (continued)

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INTELLECTUAL PROPERTY EXPERTISE?	<p><input checked="" type="checkbox"/> YES</p> <p>SRS's team includes specialists with direct experience in IP litigation and negotiation, including dealing with patent trolls.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>This can leave a big void when IP issues arise.</p>
EXTENSIVE DATA FOR BENCHMARKING?	<p><input checked="" type="checkbox"/> YES</p> <p>SRS's studies on deal terms, post-closing claims and life sciences are widely used.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>Insufficient deal and claims experience. No studies.</p>
LIFE SCIENCES SPECIALIST?	<p><input checked="" type="checkbox"/> YES</p> <p>The SRS team has decades of business development and legal experience negotiating life science M&A and licensing agreements.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>Beware of outside advisors with limited time who sit on multiple boards, raising confidentiality and commitment concerns.</p>
COMPREHENSIVE INFORMATION PROVIDED 24/7?	<p><input checked="" type="checkbox"/> YES</p> <p>SRS ComPort™ provides online access to escrow balances, claims activity, milestones, and key dates for all shareholders. Our five (5) dedicated support specialists respond promptly to all inquiries.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>You depend on email updates at best.</p>
COMPLETE TEAM?	<p><input checked="" type="checkbox"/> YES</p> <p>The 70 experts at SRS handle it all. Specialists in operations and customer payments, for example, keep escrows secure and release payments as quickly as possible.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>No individual or small team has all the necessary skills. Other reps are rarely free from competing obligations.</p>
INNOVATION AND CREATIVITY?	<p><input checked="" type="checkbox"/> YES</p> <p>SRS created this industry, and is reshaping the business of escrows and payments.</p>	<p><input checked="" type="checkbox"/> NO</p> <p>Everyone else follows SRS's lead.</p>